



# Technocraft Industries (India) Limited

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Andheri (East), Mumbai - 400093, Maharashtra, India

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E-mail: investor@technocraftgroup.com ; website: www.technocraftgroup.com

August 13, 2024

To,  
**National Stock Exchange of India Ltd.**  
Exchange Plaza,  
Bandra Kurla Complex,  
Bandra (E),  
Mumbai- 400051  
**Ref: Script Name: TIIL**

**BSE Limited**  
Listing Department  
P.J. Towers, 1<sup>st</sup> Floor,  
Dalal Street, Fort,  
Mumbai – 400 001  
**Script Code: 532804**

Dear Sir / Madam,

**Sub: Investor Presentation**

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Pursuant to regulation 30 of SEBI (Listing Obligation and Disclosure Requirement) Regulation, 2015, please find enclosed herewith Investor Presentation for the quarter/period ended June 30, 2024.

Thanking You,

Yours truly,

**For Technocraft Industries (India) Limited**

**Sharad Kumar Saraf**  
**Chairman & Managing Director**  
**[DIN: 00035843]**  
Encl. as above



**TECHNOCRAFT**  
INDUSTRIES INDIA LTD.

# Where The Best Is Yet To Come ...

**INVESTOR PRESENTATION** Q1 FY25

Technocraft Industries,(India) Ltd. | [www.technocraftgroup.com](http://www.technocraftgroup.com)



## DISCLAIMER

This presentation and the following discussion may contain “forward looking statements” by Technocraft Industries (India) Ltd. (“TIIL” or “the company”) that are not historical in nature. These forward looking statements, which may include statements relating to future state of affairs, results of operations, financial condition, business prospects, plans and objectives, are based on the current beliefs, assumptions, expectations, estimates, and projections of the management of TIIL about the business, industry and markets in which TIIL operates.

These statements are not guarantees of future performance, and are subject to known and unknown risks, uncertainties, and other factors, some of which are beyond TIIL’s control and difficult to predict, that could cause actual results, performance or achievements to differ materially from those in the forward looking statements.

Such statements are not, and should not be construed, as a representation as to future performance or achievements of TIIL. In particular, such statements should not be regarded as a projection of future performance of TIIL. It should be noted that the actual performance or achievements of TIIL may vary significantly from such statements.

## TECHNOCRAFT INDUSTRIES (INDIA) LTD.

- A leading and well diversified Industrial Group.  
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- A Government recognized International Trading House accredited with National Award Trophy for outstanding export performance.  
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- Exports to more than 80 countries worldwide.  
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- Manufactures and exports multiple products like Drum Closures, Scaffolding Systems, Textiles and Engineering & Designing services.  
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- Listed on Bombay Stock Exchange (BSE) and National Stock Exchange of India.  
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- Has its own marketing offices & warehouses in U.S.A, Canada, U.K, Poland, New Zealand, UAE, Germany and China.



- Technocraft was established in Year 1972 with manufacturing of Steel Drum Closures and with constant innovation and expansion today it is second largest producer and exporter of Drum Closures in the world.

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- In 1994 it diversified into manufacturing and exports of Steel Tubes which was later forward integrated into manufacturing of Scaffolding Systems and Formworks.

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- In 1997, it further diversified into manufacturing of premium quality Cotton Yarn, Fabric & Garment. The unit was accorded 100% EOU status.

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- In 2004, it went for major expansion and forward integration drive to become A Fully Vertically Integrated Textile Mill comprising Knitting, Dyeing, Finishing and Sewing operations for production of high-quality Knitted Fabrics & knitwear.

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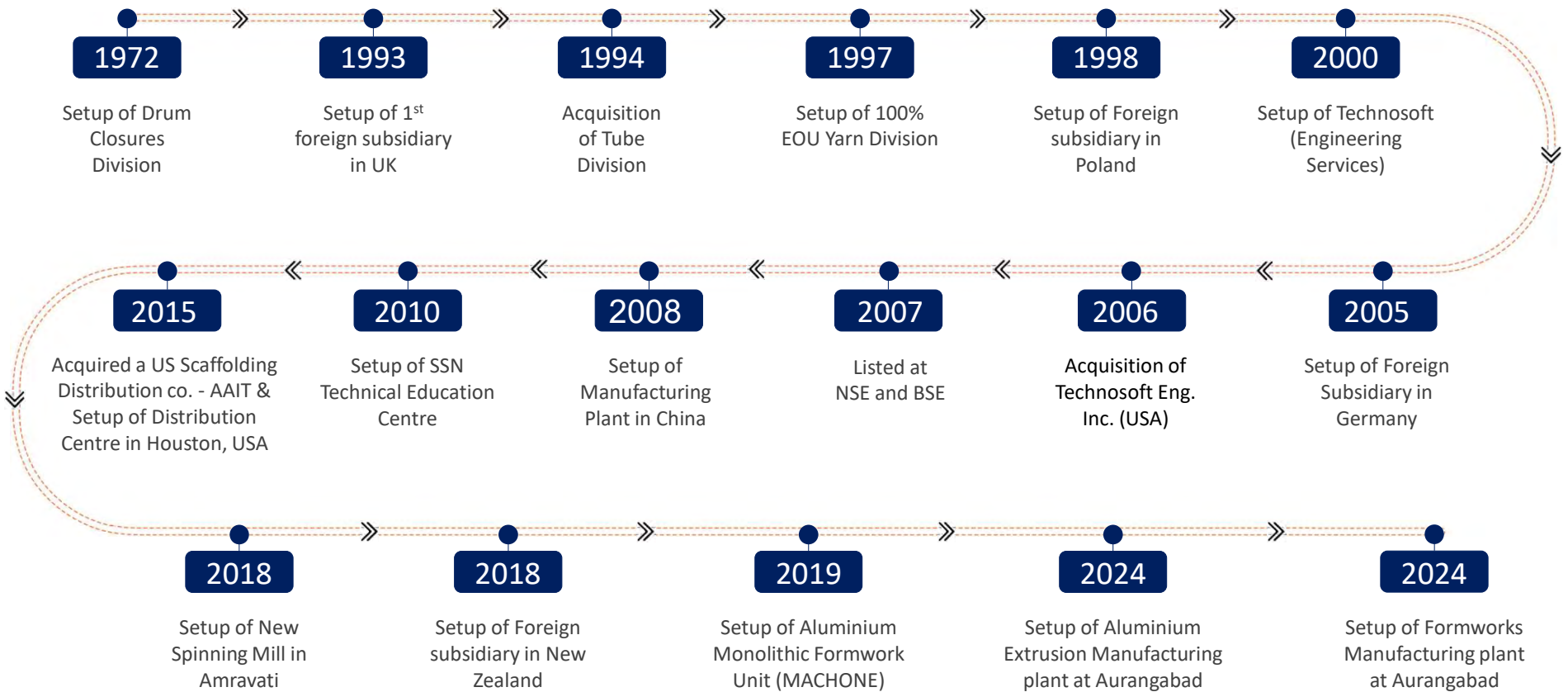
- The Company believes in constant expansion by providing most consistent and impeccable quality and services to their valuable clients worldwide.

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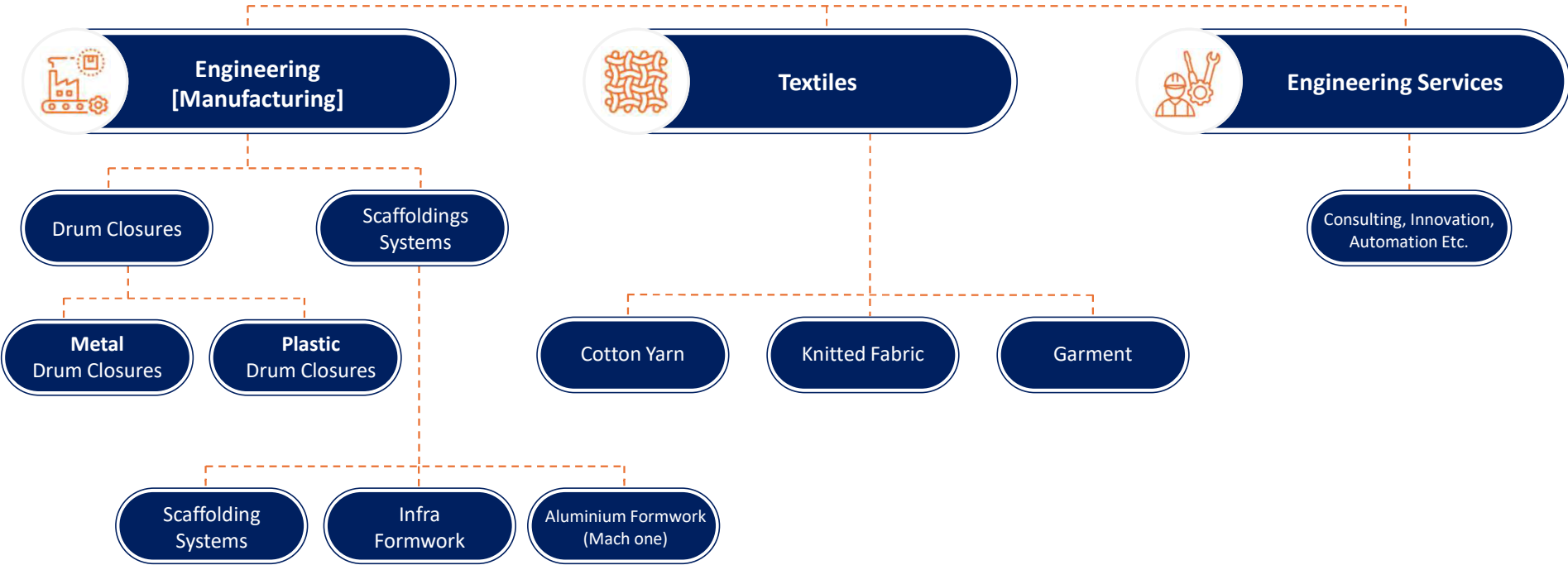
- Technocraft is committed to ensure steady growth of the organization by determining and meeting requirements and enhancing satisfaction of internal and external customers & stakeholders.



# THE JOURNEY



# GROUP CHART



## GEOGRAPHICAL PRESENCE



- Shivale Infraproducts Pvt. Ltd.
- Techno Defence Pvt. Ltd.
- Technocraft Fashions Ltd.
- Technocraft Textiles Ltd.
- Technocraft Formworks Pvt. Ltd.
- Technocraft Extrusions Pvt. Ltd.
- BMS Industries Pvt. Ltd.
- Technosoft Engineering Projects Ltd



- AAIT/Technocraft Scaffold Distribution LLC
- Technosoft Engineering, Inc.
- Technosoft Innovations Inc.
- Technosoft Services Inc.



- Technosoft Integrated Solutions Inc



- Anhui Reliable Steel Technology Co. Ltd.



- Technosoft Engineering Solutions



- Technocraft International Limited
- Technosoft Engineering UK Ltd



- Technocraft NZ Ltd



- Technosoft GmbH



- Highmark International Trading F.Z.E

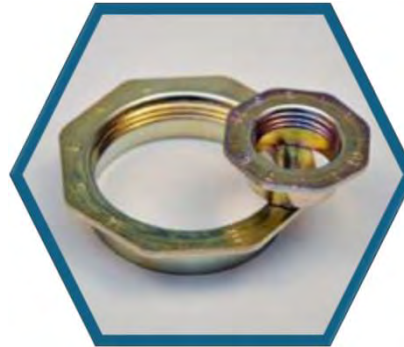


- Technocraft Trading Spolka, Z.O.O



## DRUM CLOSURES – OVERVIEW

The company specializes in manufacturing and supply of Steel Drum Closure. Manufacturing facilities are supplemented with good Research and Development facilities and facilities for Quality Control, Testing and Packaging. The Company is second largest manufacturer of steel drum closures having worldwide market share of approximately 36%. Company produces wide variety of closures ranging from fully automatic flange insertion system to cap-sealing tools. The Company has manufacturing facilities in India as well as in China.



Drum Closures



Nylon & Plastic Plugs



Capseal Closures



Canseal Closures



Insertion Dies



Clamps

# DRUM CLOSURES – STRENGTH

01

## Complete product portfolio

- Flanges, Gaskets, Epoxy and Phenolic Lacquered Closures
- Stainless Steel Closures
- Lever Latches for Fibre and Metal Drum Locking Rings

02

## Relationships

- Marketing & Distribution setup spreads to over 80 countries
- Second largest market share globally (ex- China)
- Longstanding relationships ensures higher repeat and referral orders

03

## Innovation

- Designed & developed the next generation patented technology for manufacturing of drum closures
- Three global patent products for manufacturing of GRT Flanges, Octagonal
- Clinched and Drum Top
- In-house facility for Tool & Die manufacturing & designing



## DRUM CLOSURES – PRODUCT RANGE

Steel Drum Flanges & Plugs	Gaskets for Flanges & Plugs	Stainless Steel Closures System	Lacquered Closures System	Metal Cap-seal	Aluminum Flanges & Cap-seal
Leak lock plugs for reconditioning of drums	Paint Plugs	Metal & SS Tag Ring	Hybrid Plugs	Vent Plugs	Lever Latches for Locking Rings (Clamps)
Flange Insertion Dies with Automation	44 MM & 56 MM Light Closure	Can Seal Closures (Plastic Pull-up Spouts 42, 57, 61 & 63 mm)	Nylon Plugs for Metal Drums	Polypropylene Plugs for Metal Drums	Buttress Plug for Plastic Drums
Plastic Capseals with Metal Ring	E-Z Capseals	57mm Short Height Closures	¾” Plastic Push in Flange	¾” Polypropylene Plug – Short Length	Dust Cap / Paint cap for 63mm Canseal Closure

## SCAFFOLDING SYSTEMS – OVERVIEW

The Company is into manufacturing of high quality and high-performance engineering modular panel shoring system which is used in residential and commercial building constructions, Industries, and Infrastructure.

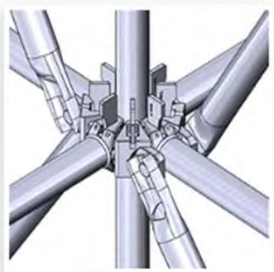
Company manufactures high quality steel tubes in-house which is one of the major components of Scaffolding Systems. Scaffolding system has been designed keeping in mind the ease of erection, health and safety regulations & without loose fitting and hardware. Company is present in premium segment of scaffolding business.

The company is a leading manufacturer and supplier of Formwork for the Buildings and Infrastructure projects. It is in this business since 2010 and is currently producing multiple type of formwork systems for different requirements in construction.



- **New product** - Manto panels For Global markets, Mach Alu ply system For Wall form , 10K Shoring Systems for USA, Tech Euro- 3 props.
- **New facilities** - Powder Coating systems, Aluminum Fabrication.
- **New processes** - Robotic welding & Material Handling cells for Mild steel as well Aluminum.
- **Development in plants** - Establishment of in house six axes Robot Integration for steel & Aluminum welding with additional external axes & **Material handling with offline programming of Robots** – Resulting into effective utilization of manpower & improved Reliability & on time Delivery.
- **New facilities in progress** - Installation of Roof top Solar power Panels for Green Power generation.
- **New Products in pipeline** - Self Climbing Screen system, Suspended scaffold access system, Heavy Duty Post, Heavy Duty frames for Retaining wall.

# SCAFFOLDING SYSTEMS – PRODUCTS



TECHRING



TECHLOK



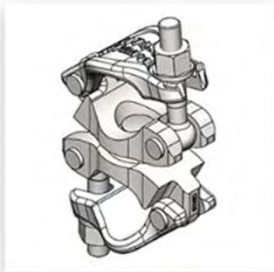
TECH STAGE



MACH PLUS



ACCESS FRAMES



COUPLERS



SHORING PROPS



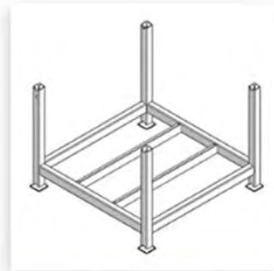
SCAFFOLDING ACCESSORIES



PLANKS AND WALKWAYS



STAIR & LADDER SYSTEM



SYSTEM RACK AND BASKET

# SCAFFOLDING SYSTEMS – PRODUCTS



MACH DECK



MACH ONE - MONOLITHIC



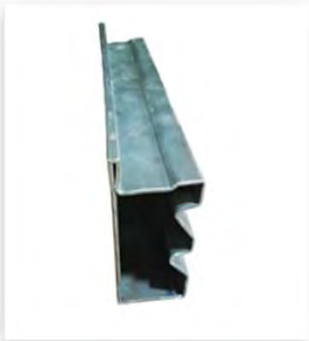
MACH INFRA



MACH ALUPLY



SHORING FRAMES



SPECIAL PROFILES

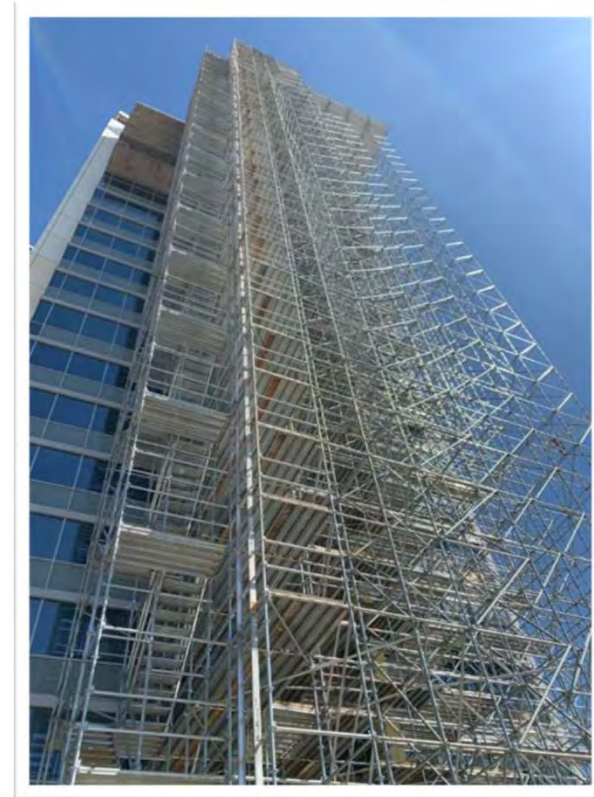
## SCAFFOLDING SYSTEMS – PROJECTS SNAP SHOTS

Ringlock System used for Washington, USA Bridge repair



## SCAFFOLDING SYSTEMS – PROJECTS SNAP SHOTS

Cuplock and Ringlock System used in Multiple projects at North and South America





## SCAFFOLDING SYSTEMS – PROJECTS SNAP SHOTS

Ringlock + Machplus System used for Over head water tank construction at Qatar



## SCAFFOLDING SYSTEMS – USE OF LATEST TECHNOLOGY



**Robot welding at  
Scaffolding Dept.**

**Pick & Place Robot**



**Robot at Mach one  
(Aluminium Welding)**

**TECHNOCRAFT EXTRUSIONS PVT LTD & TECHNOCRAFT FORMWORKS PVT LTD - ARTISTIC VIEW OF FACTORY BUILDING (NEW PROJECT)**



# Technocraft invests ₹350 cr in Bidkin

Global industrial and construction products manufacturer expands presence

LOKMAT NEWS NETWORK  
CHHATRAPATI SAMBHAJINAGAR

Technocraft Group, a renowned global manufacturer of industrial and construction products, has made a significant investment of Rs 350 crore for the establishment of a new manufacturing plant in Bidkin phase of the Delhi-Mumbai Industrial Corridor (DMIC).

The Chamber of Marathwada Industries and Agriculture (CMIA) had pursued this investment. Dignitaries, government officials, CMIA office-bearers, prominent local entrepreneurs, and professionals from the construction sector were present at the event.

Technocraft Group CEO



CEO and director of Technocraft Group Navneet Saraf being felicitated by CMIA's immediate past president Nitin Gupta in the presence of secretary Utsav Machhar, treasurer Atharveshraj Nandawat, and member Vaibhav Malpani during the bhoomipujan programme held in Chhatrapati Sambhajinagar on Monday.

and director Navneet Saraf, vice-president Deepak Mishra, CMIA's immediate past president Nitin Gupta, secretary Utsav Machhar, treasurer Atharveshraj Nandawat, and Vaibhav Malpani were present during the

bhoomi puja programme.

## Commercial production to start by March 2024

CEO Saraf said that the new Technocraft plant will be spanning an area of

## Efforts made by dignitaries instrumental

Senior CMIA member Rajendra Darda, former president Narendra Gupta, Ravi Machhar, and Nandkishore Kagliwal were instrumental in securing this significant investment for Chhatrapati Sambhajinagar. CMIA president Dushyant Patil expressed his gratitude for support of seniors and highlighted the chamber's commitment to attracting further substantial investments in the region in the future.

3,00,000 square feet in Bidkin. This expansion aligns with the company's strategic objectives of augmenting manufacturing capacity and improving customer service. Construction of the plant is expected to conclude by February 2024, with commercial production slated to commence in March 2024.

## SCAFFOLDING SYSTEMS – NEW PROJECT – TECHNOCRAFT EXTRUSIONS PVT LTD

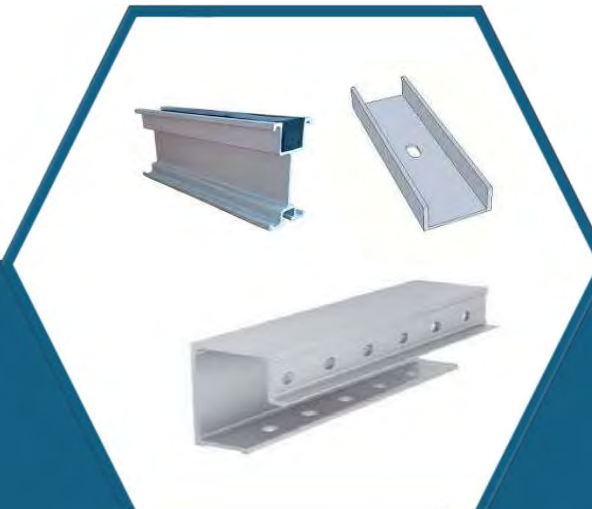
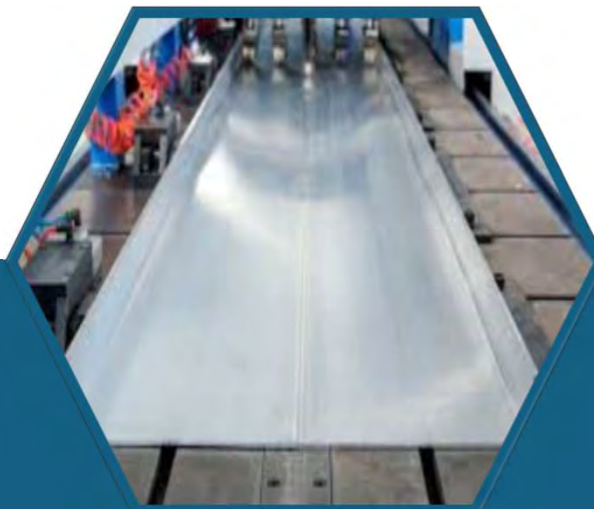
The Company through its wholly owned subsidiary - Technocraft Extrusions Pvt. Ltd. (TEPL) has setup a state of Art Aluminum Extrusion manufacturing unit at Bidkin region of Aurangabad in Maharashtra. TIIL is already having Aluminum Fabrication activity at Murbad (Maharashtra) and Extrusion being an additional activity.

➤ **Capacity: 1500 MT per month**

➤ **Extrusion size: Up to 300mm C channel**

➤ **Extrusion lines: 2 lines - 7" line and 9" line**

➤ **Ingot manufacturing: In-house**



## SCAFFOLDING SYSTEMS – NEW PROJECT – TECHNOCRAFT FORMWORKS PVT LTD

The Company through its wholly owned subsidiary - Technocraft Formworks Pvt. Ltd. (TFPL) has setup a state of Art Aluminum Fabrication and Steel Fabrication manufacturing unit at Bidkin region of Aurangabad in Maharashtra. TIIL is already having Steel Fabrication manufacturing and Aluminum Fabrication activity at Murbad and Shivale (Maharashtra).

- Capacity: 60,000 sqm per month
- Automatic panel welding on Robots
- Conveyor based Auto lacquering line
- ERP driven packaging and dispatch





**Mach Deck**



**Mach One**



**Pier Head Segment**



**Mach AluPly**





**USA : Casino in Oklahoma**



**New Zealand : Building Project**



**Australia : Underground Railway station Project**



# TEXTILE – OVERVIEW

Company has integrated Textile plant for manufacturing Cotton Yarn, Fabric (Greige & Dyed) and Garments in India.

## A. Spinning – Cotton Yarn

Company has units for Manufacturing of cotton Greige yarn at Amravati (Maharashtra).

"**TECHNOCRAFT**" is an internationally renowned brand name due to its most consistent and premium quality Yarns. The Company has won number of awards for export excellence, including Best Export Performance by hands of Prime Minister of India.

**No of Spindles:** 62,000  
**Capacity:** Greige Yarn 14,400 MT/ Annum

## B. Knitted Fabric and Dyed Yarn

Company is Manufacturing & Exporting Cotton and Synthetic Blended fabric and Fabric made from Dyed Yarn. Due to in-house spinning, company is able to offer a strategic advantage to its customers in terms of better-quality products at a shorter lead-time.

**Capacity:** Greige Fabric 8000 MT/ Annum

## C. Dyeing & Finishing

Equipped with Fabric dyeing facility with computerized color matching on Data Color Spectrophotometer SF 600 to get accurate 'lab to bulk' matching and consistent dyeing lots continuity.

**Capacity:** Dyed Fabric 4800 MT/ Annum

## D. Garments

Technocraft is one of the premier, wholly integrated manufacturer of premium quality knitwear which makes it one of the leading textile and apparel manufacturer in India. It has two units - one at Amravati (Maharashtra) and another one at Betul (MP).

**Capacity at Amravati Unit –** 60 Lacs Pcs/ Annum and Betul (MP) Unit – 24 Lacs Pcs/ Annum

# TEXTILE – PRODUCTS



## TEXTILES – NEW PROJECT – TECHNOCRAFT TEXTILES LTD

The Company through its wholly owned subsidiary - Technocraft Textiles Ltd. (TTL) has setup a state of Art cotton Yarn manufacturing unit at Amravati region of Maharashtra. Capacity for the project: Spinning 7300 Tons p.a. from 31,000 spindles

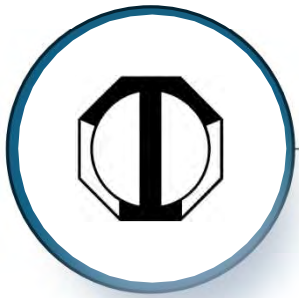
The New Plant at Amravati has locational advantage of nearness to market, low cost of man power and electricity and latest technology.



# EXHIBITIONS & CUSTOMER VISIT



# TECHNOFT ENGINEERING PROJECTS LTD. – OVERVIEW



Technosoft Engineering Projects Limited is a subsidiary of Technocraft Industries (India) Ltd.



It is a global technology services company offering broad-based engineering, designing and IT services using a variety of client-partnership models for delivery.



It's client base spans various industry verticals including heavy machinery, automotive, aerospace, manufacturing, oil & gas, high-tech, telecom, healthcare and financial services. The client base is widely spread globally including many clients from US, Canada, UK and Germany.



It has a strong team of 800 plus Engineers and designers located worldwide. Its engineers and designers are equipped with state-of-the-art hardware and software tools, including tools for 3-D modeling, Finite Element Analysis and process simulation.



**Technosoft Engineering**

Innovation ★ Reliability ★ Flexibility

# TECHNOFT ENGINEERING PROJECTS LTD. – INDUSTRY VERTICALS

*Empowering Industries Through Innovative Solutions*

## Transportation



- Utility Vehicle
- Trucks & Trailers
- Off-Highway
- Agriculture
- Earth Moving
- Construction
- Locomotive
- EV & Micro Mobility
- Small Vehicles

## Industrial Products & Machinery



- Machinery
- Test & Measurement Equipment
- White Goods
- Appliances
- Home & Office Products
- Lightings
- Switchgear
- Control Devices
- Electronics
- Robots

## Plant Engineering



- CPG
- Pharma
- Chemical
- Oil & Gas
- Food Processing
- Beverages
- Digital Manufacturing
- Water Treatment

## Energy



- Energy Management Systems
- Energy Generation
- Transmission, Distribution & Utilities
- Renewable

## Hi-Tech



- Semiconductor
- Satellite
- Micro Mobility
- Cyber Security
- AR/VR
- Consumer Electronics

## Medical



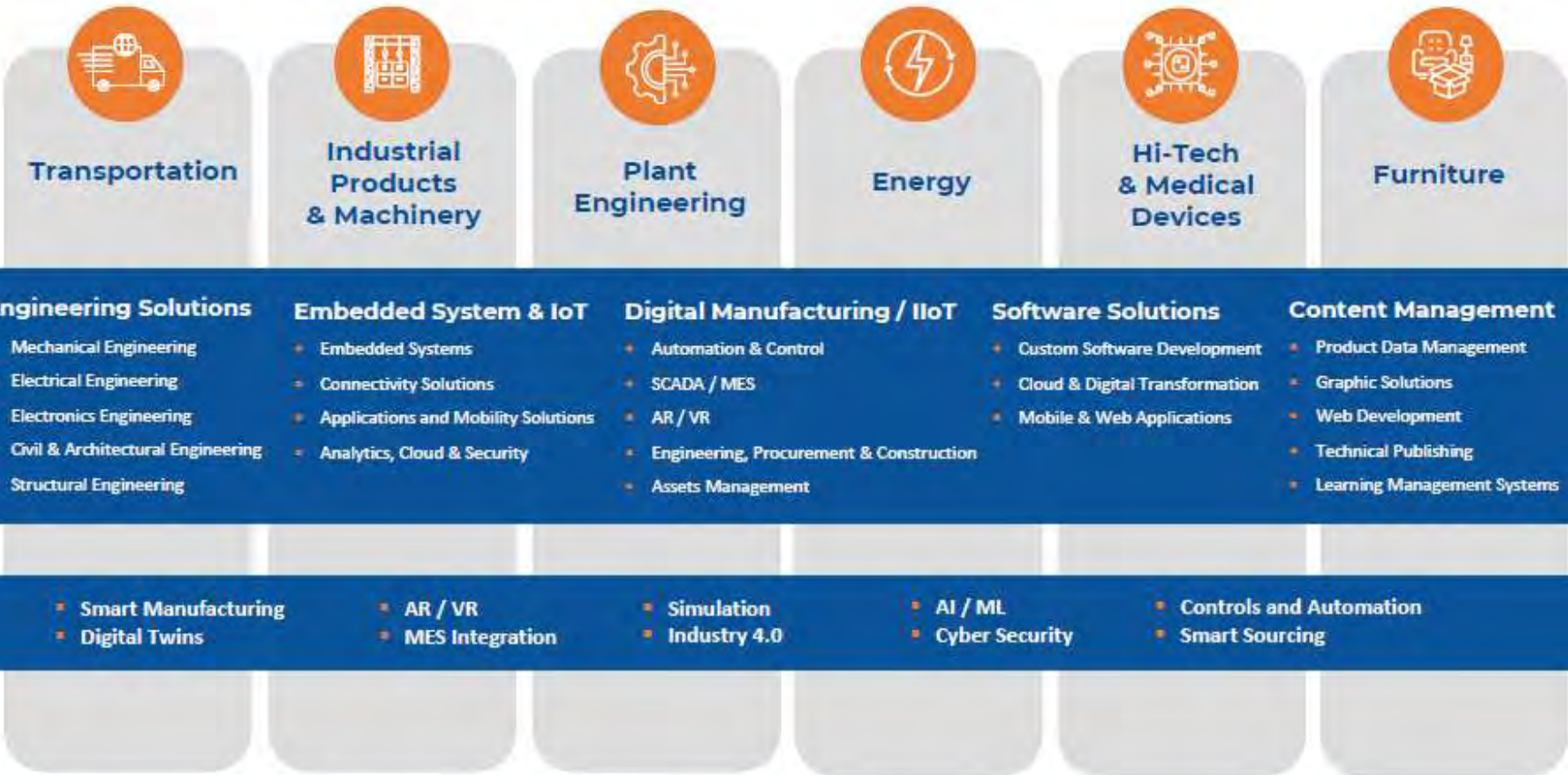
- Wearable Devices
- Hospital Equipment
- Automation Devices

## Furniture



- Architecture
- Retail
- Offices & Institutions
- Hospitality
- Material Handling

# TECHNOFT ENGINEERING PROJECTS LTD. – INDUSTRY FOCUS



## NEW TECHNOLOGY - AI BASED VISUAL DEFECT DETECTION SYSTEM

### Development of AI/ML-Based Vision Defect Detection System

Technosoft is developing an advanced AI-powered Visual Defect Detection System designed to revolutionize the inspection process of various parts and products. By leveraging AI algorithms for image processing and deep learning techniques, this system automates quality control in manufacturing, ensuring the detection of defects such as cuts, foreign particles, color deformation, wrinkles, and thickness variations.

The system can employ various types of cameras to continuously capture images of products on a manufacturing line. These images are then sent to a controller, which uses AI algorithms to compare each frame against reference images, detecting any abnormalities. When a defect is identified, the system generates an alert or removes the defective part from the line.

A key feature of this system is its self-learning capability, allowing it to improve its accuracy over time by analyzing more frames.

Technosoft is developing this innovative AI/ML solution in the Technocraft factory, setting a new standard for quality control in manufacturing.

### Key Features:

- Advanced Image Processing
- Real-Time Inspection & Feedback
- Comprehensive Analytics
- High-Resolution Imaging
- Seamless Integration
- Adaptability
- Deep Learning Integration
- Enhanced Quality Control
- AI Analysis
- Data-Driven Improvements



# EXHIBITIONS – ASOD MEET – SOUTH KOREA, APRIL 24



# EXHIBITIONS - CHEMEXPO 2024 IN MUMBAI

Participation in Chemexpo/Chemprotech, 2024 exhibition held in April 24 in Mumbai, showcasing our entire product range of Drum Closures, getting good response from new end users.



# CORPORATE SOCIAL RESPONSIBILITY



## Shanti Seva Nidhi



Shanti Seva Nidhi (SSN), a public charitable Trust, is a CSR activity of Technocraft.

It was established in 1994 with the view to develop technology in the region and with objectives of running Educational Institutes, providing Medical Assistance, arranging Social and Cultural events, helping and supporting measures for total uplift of Human personality Physical, Mental and Spiritual.

The initiatives span over issues like Education, Skill Development, Water Conservation, Environment Protection, Public Health and Woman and Youth Welfare.

In 2010 SSN tied up with Nettur Technical Training Foundation (NTTF), Bengaluru to bring the esteemed Institute in Maharashtra for the first time and aimed at promoting purposeful Technical Education for the youth of India. With vision and mission to transforming the life of youth, SSN started various programs in Murbad region, which is comparatively a backward region.

It has setup a state of art Technical Education Centre at Murbad Taluka. The campus is 10 acres of lush green landscaped plot with academia, hostels and staff quarters. Apart from the Main Building which is used as Study and Training center for the students, it also has facility of Students' Hostel, Canteen, Staff Quarters, Library, computer lab, workshop hall for practical experience and open area for Sports and recreational activities.

## QUALITY, ENVIRONMENT, OCCUPATIONAL HEALTH AND SAFETY MANAGEMENT SYSTEM POLICY

Technocraft Industries (India) Limited understands that even if one piece of drum closure is wrongly employed or bad in one million sets, for the end user, it is going to be one defective assembly that may spill hazardous material at a wrong Time in a wrong place, causing serious problems to ecology and environment. Hence, everyone in Technocraft Industries (India) Limited is committed to manufacture and supply drum closures of 50 mm (2") & 20 mm (3/4") size and its accessories meeting the requirements of end users ensuring their complete satisfaction and other interested parties through

- Motivating, involving, training the people engaged in our various processes
- Controlling the processes
- Fulfilling all applicable legal requirements related to Environment, Occupational Health & Safety, Quality and other requirements
- Protecting environment, preventing pollution due to our activities
- Protecting environment, preventing pollution due to our activities
- Providing safe and healthy workplace by preventing work related injury & ill health
- Consultation & participation of workers in Environment, Occupational Health & safety matters



## CONSOLIDATED PROFIT & LOSS STATEMENT – QUARTERLY FINANCIAL RESULTS

Particulars	Amount in INR Lakhs			% Change Y-o-Y
	Apr- Jun 24	Jan - Mar 24	Apr - Jun 23	
Operating Revenue	62,040	59,255	55,651	11%
Other Income	3,016	3,300	1,440	109%
<b>Total Revenue</b>	<b>65,056</b>	<b>62,555</b>	<b>57,091</b>	<b>14%</b>
Cost of Goods Sold	29,256	28,818	23,423	25%
Employee benefits expense	7,974	7,157	6,248	28%
Finance costs	1095	946	1,140	-4%
Depreciation and amortisation expense *	2,414	1,823	1,564	54%
Other expenses	13,216	14,875	12,939	2%
<b>Total Expenses</b>	<b>53,954</b>	<b>53,619</b>	<b>45,313</b>	<b>19%</b>
* Depreciation increased due to commissioning of two plants at Aurangabad and one plant at Amravati.				
<b>Profit Before Tax &amp; Exceptional Item</b>	<b>11,102</b>	<b>8,936</b>	<b>11,778</b>	<b>-6%</b>
Profit Before Tax & Exceptional Item as a % of Operating Revenue	18%	15%	21%	
<b>EBITDA (before Exceptional Items)</b>	<b>14,611</b>	<b>11,706</b>	<b>14,482</b>	<b>1%</b>
EBITDA as a % of Operating Revenue	24%	20%	26%	

## CONSOLIDATED PROFIT & LOSS STATEMENT – TTM

Particulars	Amount in INR Lakhs		% Change
	Jul 23 - June 24	Jul 22 - June 23	
Operating Revenue	2,24,552	2,00,233	12%
Other Income	10,567	6,071	74%
<b>Total Revenue</b>	<b>2,35,119</b>	<b>2,06,304</b>	<b>14%</b>
Cost of Goods Sold	1,04,751	80,056	31%
Employee benefits expense	30,109	22,644	33%
Finance costs	3,922	3,336	18%
Depreciation and amortisation expense	7,619	6,490	17%
Other expenses	51,303	54,998	-0.1
<b>Total Expenses</b>	<b>1,97,705</b>	<b>1,67,524</b>	<b>18%</b>
<b>Profit Before Tax &amp; Exceptional Item</b>	<b>37,414</b>	<b>38,780</b>	<b>-4%</b>
Profit Before Tax & Exceptional Item as a % of Operating Revenue	<b>17%</b>	<b>19%</b>	
<b>EBITDA</b>	<b>48,956</b>	<b>48,606</b>	<b>1%</b>
EBITDA % of Operating Revenue	<b>22%</b>	<b>24%</b>	

## RATIOS

Ratios	TTM Jul 23 – June 24	TTM Jul 22 – June 23	Apr - Jun 24	Apr - Jun 23
Operating Margin	18%	21%	20%	23%
Net Profit Margin	12%	15%	14%	16%
Debt Equity Ratio	0.41 Times	0.47 Times	0.41 Times	0.47 Times
Current Ratio	1.99 Times	1.91 Times	1.99 Times	1.91 Times
Debtors (INR Lacs)	53,539	52,507	53,539	52,507
Debtors Days	87 Days	96 Days	79 Days	86 Days
Inventory (INR Lacs)	68,690	77,396	68,690	77,396
Inventory Days	112 Days	141 Days	101 Days	127 Days
Capital Employed (INR Lacs)	1,95,215	1,63,329	1,95,215	1,63,329
ROCE %	21%	26%	25%	32%

## CONSOLIDATED SEGMENTAL ANALYSIS – REVENUE (QUARTERLY)

Income from continued operations	Amount in INR Lakhs			% Change Y-o-Y
	Apr - Jun 24	Jan - Mar 24	Apr - Jun 23	
Drum Closure Division	15,098	15,303	12,781	18%
Scaffoldings Division	33,408	29,134	27,405	22%
Textiles Division	10,420	11,107	13,942	-25%
Engineering & Designing Services	4,973	4,936	4,203	18%
Others	-	-	-	
<b>Sub - Total</b>	<b>63,900</b>	<b>60,480</b>	<b>58,330</b>	<b>10%</b>
Less: Inter Unit	-1,859	-1,225	-2,679	
<b>Total</b>	<b>62,040</b>	<b>59,255</b>	<b>55,651</b>	<b>11%</b>



## CONSOLIDATED SEGMENTAL ANALYSIS: EBIT (QUARTERLY)

Segment Results Profit/(Loss) after Depreciation but Before Finance Cost and Tax	Amount in INR Lakhs			% Change Y-o-Y
	Apr - Jun 24	Jan - Mar 24	Apr - Jun 23	
Drum Closure Division	5,571	5,557	4,043	38%
Scaffoldings Division	5,301	2,707	7,715	-31%
Textiles Division	-1,237	242	-447	-177%
Engineering & Designing Services	850	765	929	-9%
Others	-1	-20	-10	
<b>Total</b>	<b>10,485</b>	<b>9,251</b>	<b>12,230</b>	<b>-14%</b>

## CONSOLIDATED SEGMENTAL ANALYSIS: REVENUE (TTM)

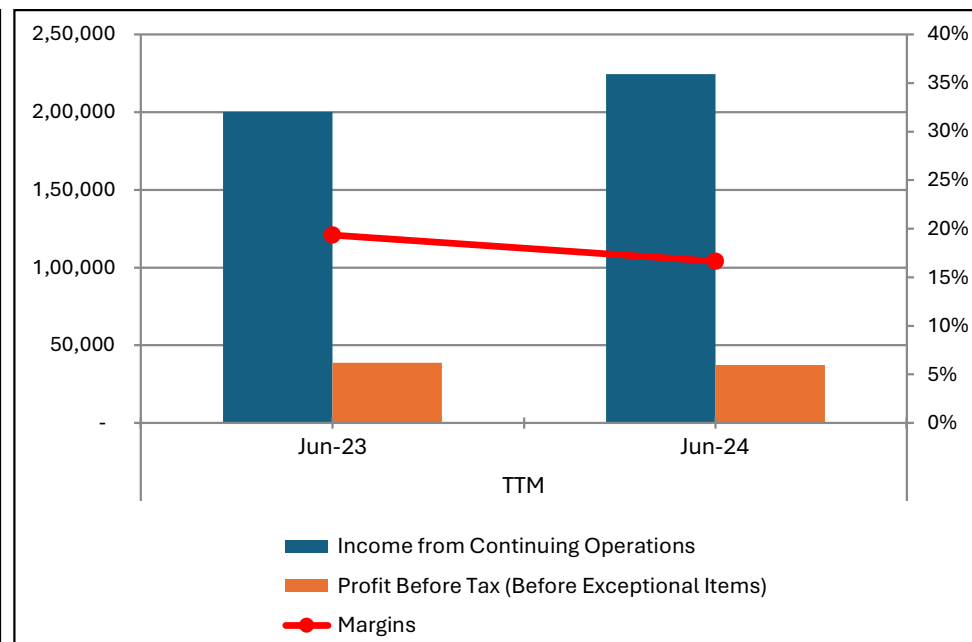
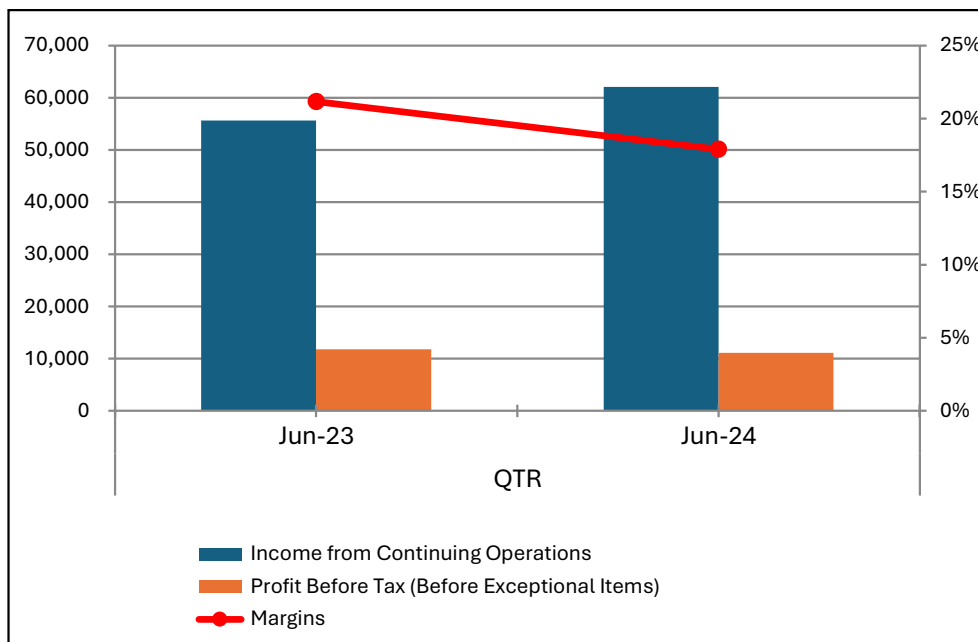
Income from continued operations	Amount in INR Lakhs		% Change
	Jul 23 - June 24	Jul 22 - June 23	
Drum Closure Division	56,620	50,971	11%
Scaffoldings Division	1,09,243	93,098	18%
Textiles Division	45,660	50,206	-9%
Engineering & Designing Services	20,610	14,749	40%
Others	-	22	
<b>Sub - Total</b>	<b>2,32,133</b>	<b>2,09,046</b>	<b>11%</b>
Less: Inter Unit	(7,581)	(8,814)	
<b>Total</b>	<b>2,24,552</b>	<b>2,00,232</b>	<b>12%</b>

## CONSOLIDATED SEGMENTAL ANALYSIS: EBIT (TTM)

Segment Results  Profit/(Loss) after Depreciation but Before Finance Cost, Tax	Amount in INR Lakhs		%  Change
	Jul 23 - June 24	Jul 22 - June 23	
Drum Closure Division	20,107	15,426	30%
Scaffoldings Division	15,970	25,455	-37%
Textiles Division	-2,474	-3,830	35%
Engineering & Designing Services	3,703	3,178	16%
Others	-12	-50	
<b>Total</b>	<b>37,294</b>	<b>40,179</b>	<b>-7%</b>

# CONSOLIDATED FINANCIALS REVENUE, PBT & MARGIN

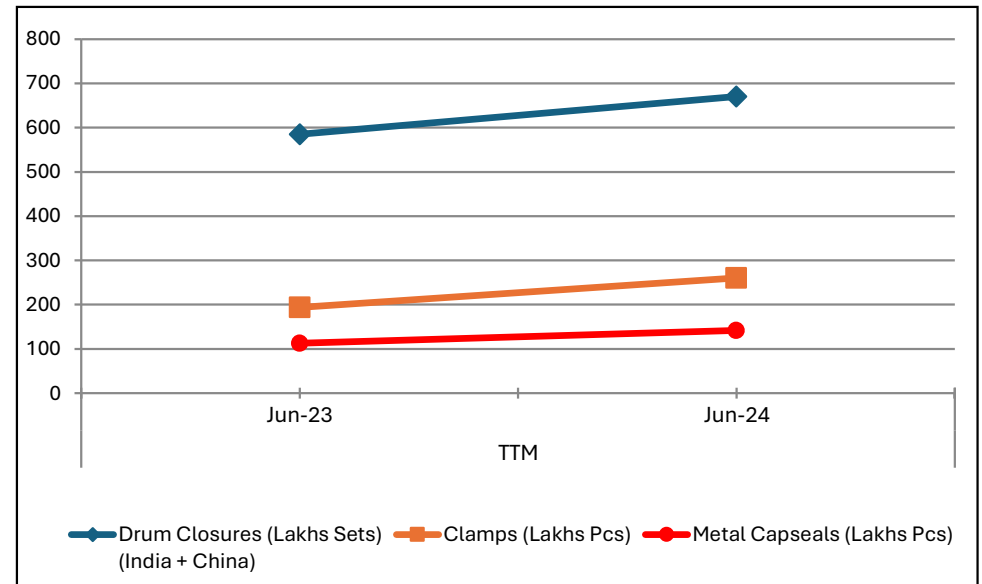
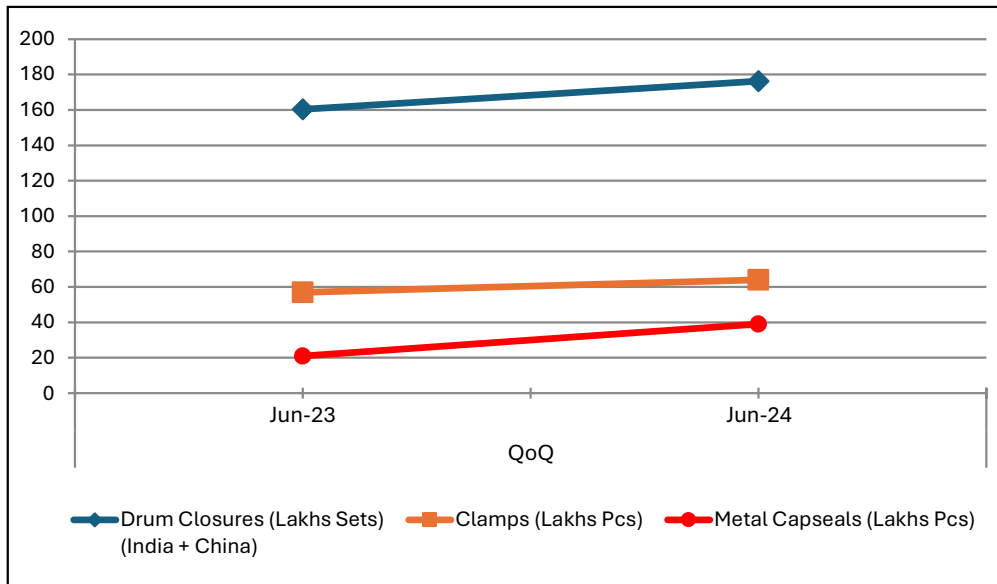
Particulars	Amount in INR Lakhs			
	YoY		TTM	
	Jun-23	Jun-24	Jun-23	Jun-24
Income from Continuing Operations	55,651	62,040	2,00,233	2,24,552
Profit Before Tax (Before Exceptional Items)	11,178	11,102	38,780	37,414
Margins	21%	18%	19%	17%



# DRUM CLOSURES BUSINESS – VOLUME

Sales Volume	YoY	
	Jun-23	Jun-24
Drum Closures (Lakhs Sets) <b>(India + China)</b>	160	176
Clamps (Lakhs Pcs)	57	64
Metal Capseals (Lakhs Pcs)	21	39

Sales Volume	TTM	
	Jun-23	Jun-24
Drum Closures (Lakhs Sets) <b>(India + China)</b>	585	671
Clamps (Lakhs Pcs)	194	260
Metal Capseals (Lakhs Pcs)	113	142

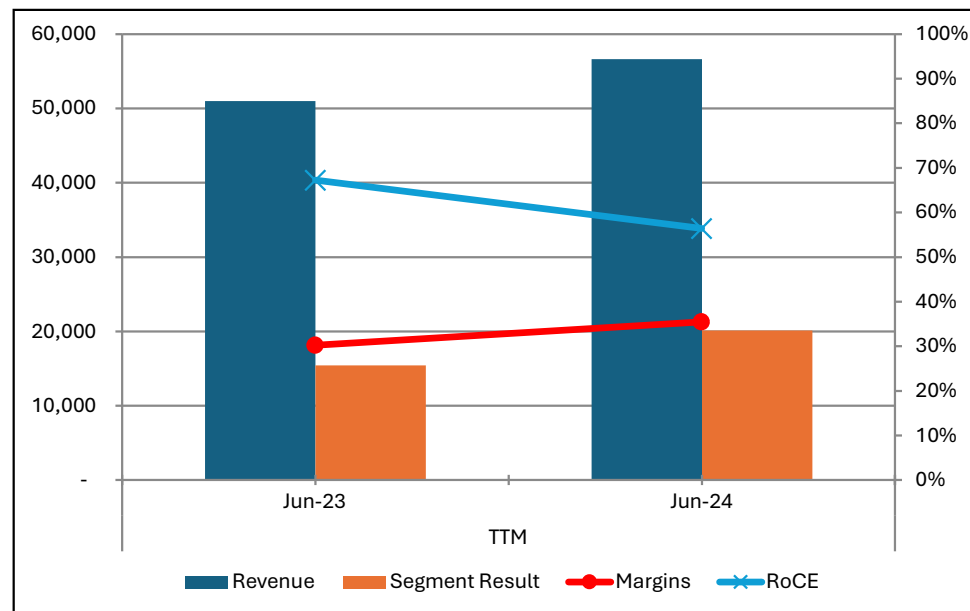
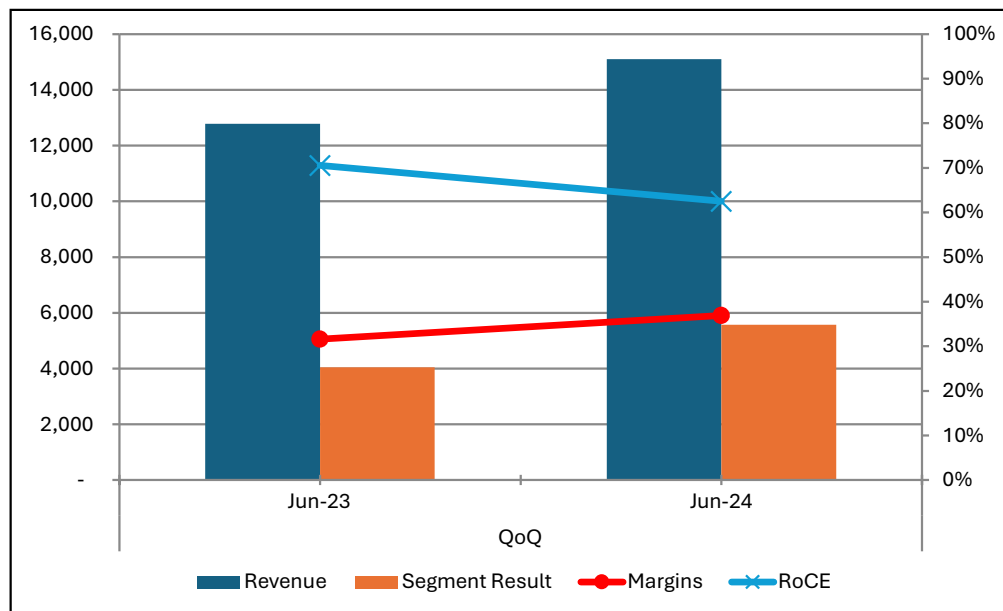


# DRUM CLOSURES BUSINESS – FINANCIALS

INR Lakhs

Consolidated Financials	YoY	
	Jun-23	Jun-24
Revenue	12,781	15,098
Segment Result - EBIT	4,043	5,571
Margins	32%	37%
RoCE	71%	63%

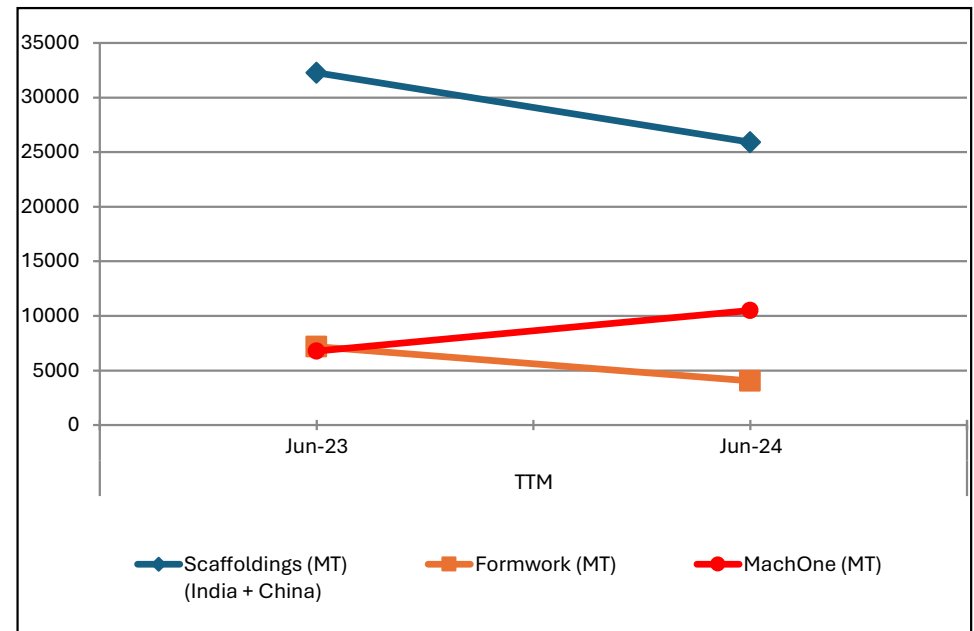
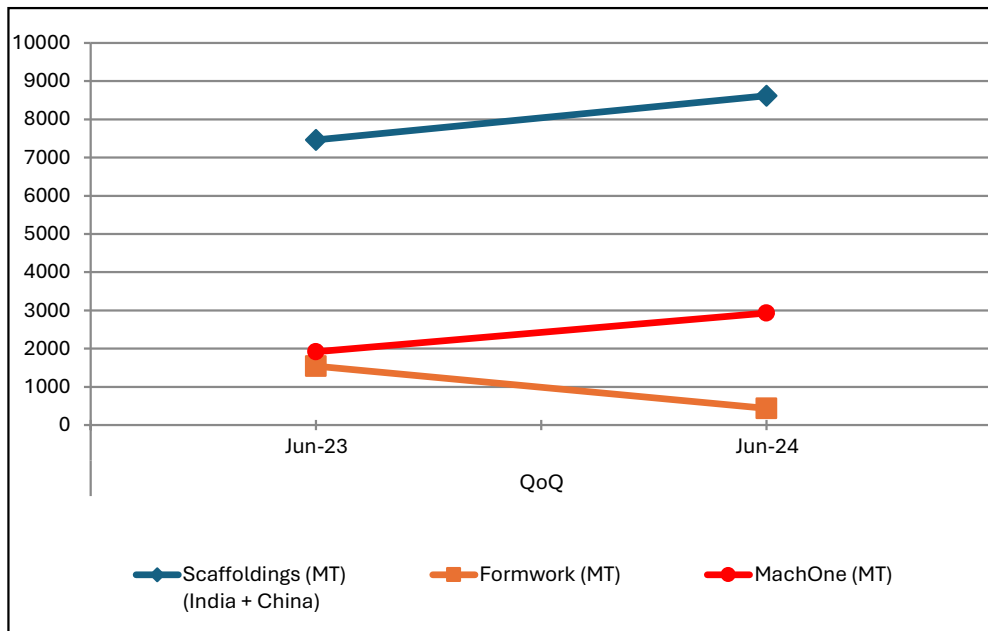
Consolidated Financials	TTM	
	Jun-23	Jun-24
Revenue	50,971	56,620
Segment Result - EBIT	15,426	20,107
Margins	30%	36%
RoCE	67%	56%



# SCAFFOLDINGS & FORMWORKS BUSINESS – VOLUME

Sales Volume	YoY	
	Jun-23	Jun-24
Scaffoldings (MT)	7,462	8,618
Formwork (MT)	1,543	440
MachOne (MT)	1,916	2,933

Sales Volume	TTM	
	Jun-23	Jun-24
Scaffoldings (MT)	32,285	25,922
Formwork (MT)	7,184	4,061
MachOne (MT)	6,777	10,506

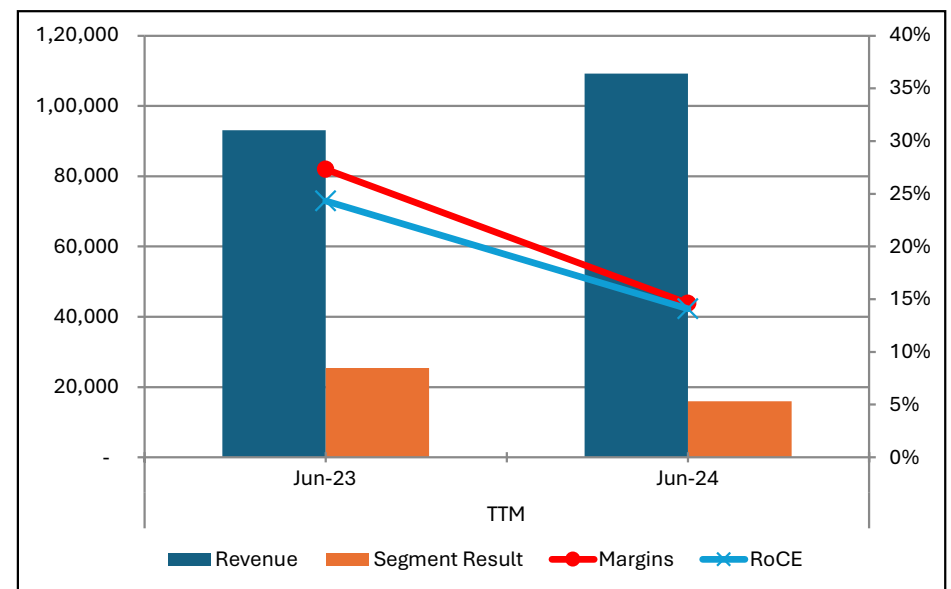
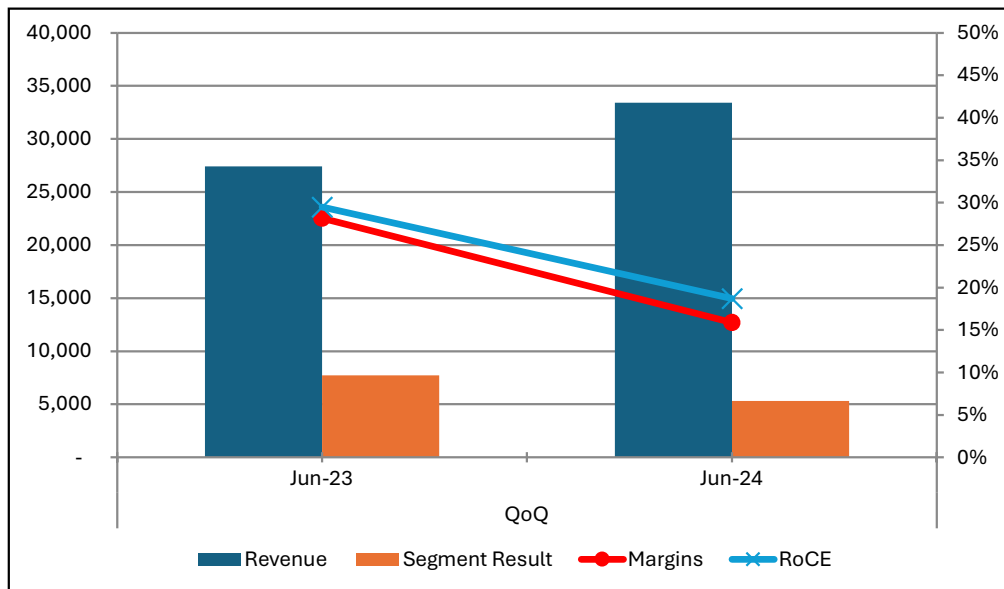


# SCAFFOLDINGS & FORMWORK BUSINESS – FINANCIALS

INR Lakhs

Consolidated Financials	YoY	
	Jun-23	Jun-24
Revenue	27,405	33,408
Segment Result - EBIT	7,715	5,301
Margins	28%	16%
RoCE	29%	19%

Consolidated Financials	TTM	
	Jun-23	Jun-24
Revenue	93,098	1,09,243
Segment Result - EBIT	25,455	15,970
Margins	27%	15%
RoCE	24%	14%

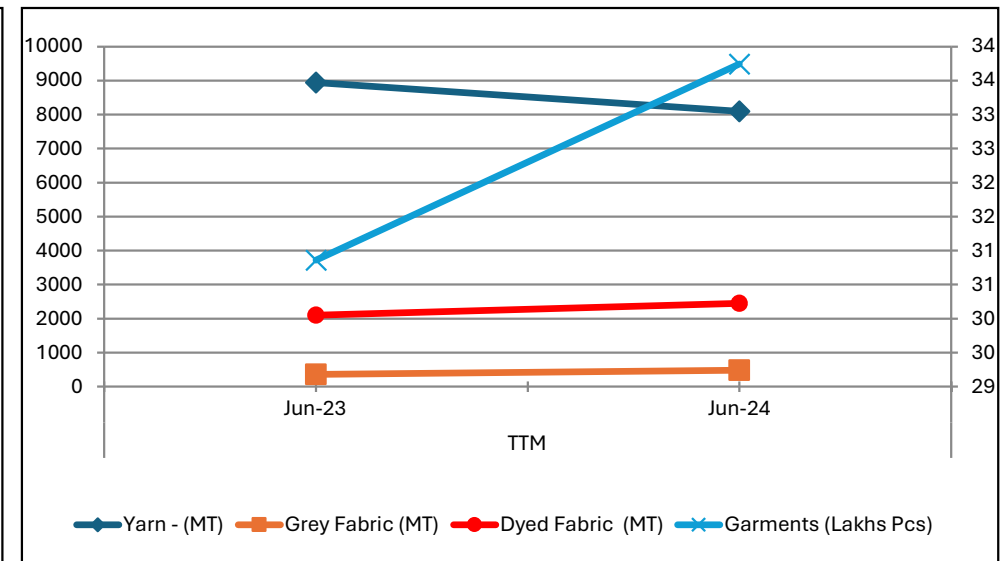
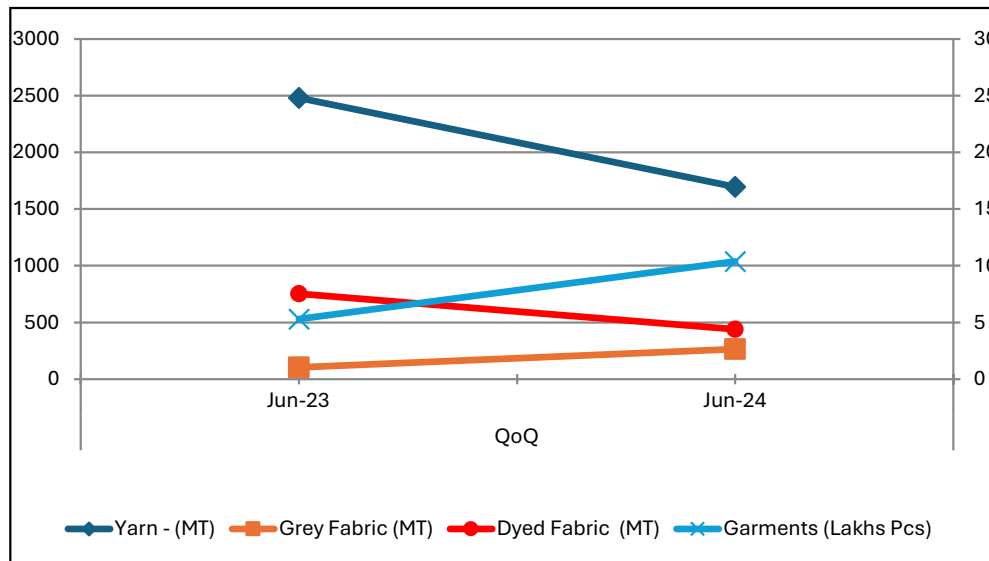




# TEXTILE BUSINESS – VOLUME

Sales Volume	YoY	
	Jun-23	Jun-24
Yarn - (MT)	2480	1697
Grey Fabric (MT)	103	265
Dyed Fabric (MT)	753	439
Garments (Lakhs Pcs)	5	10

Sales Volume	TTM	
	Jun-23	Jun-24
Yarn - (MT)	8941	8091
Grey Fabric (MT)	359	487
Dyed Fabric (MT)	2104	2446
Garments (Lakhs Pcs)	31	34

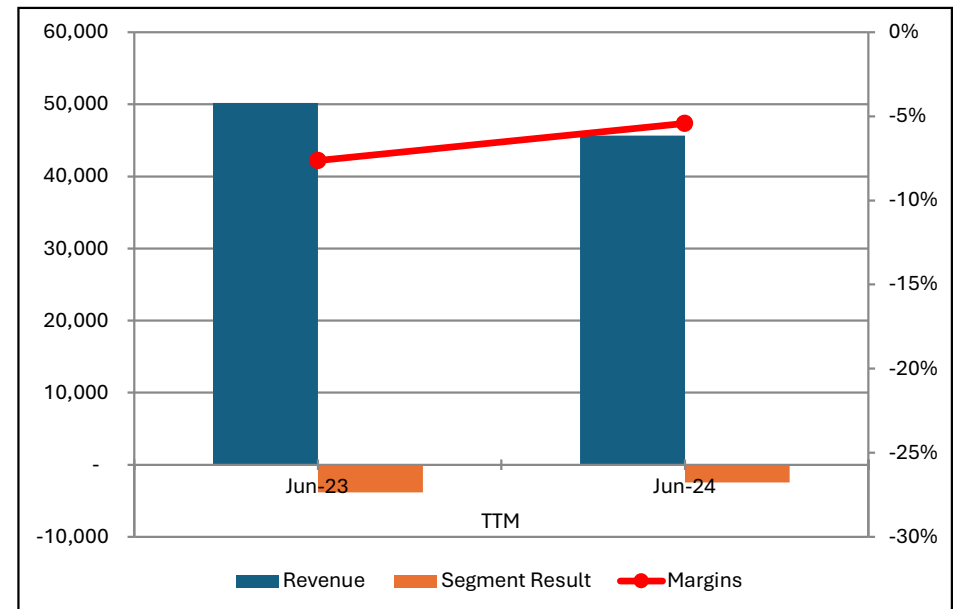
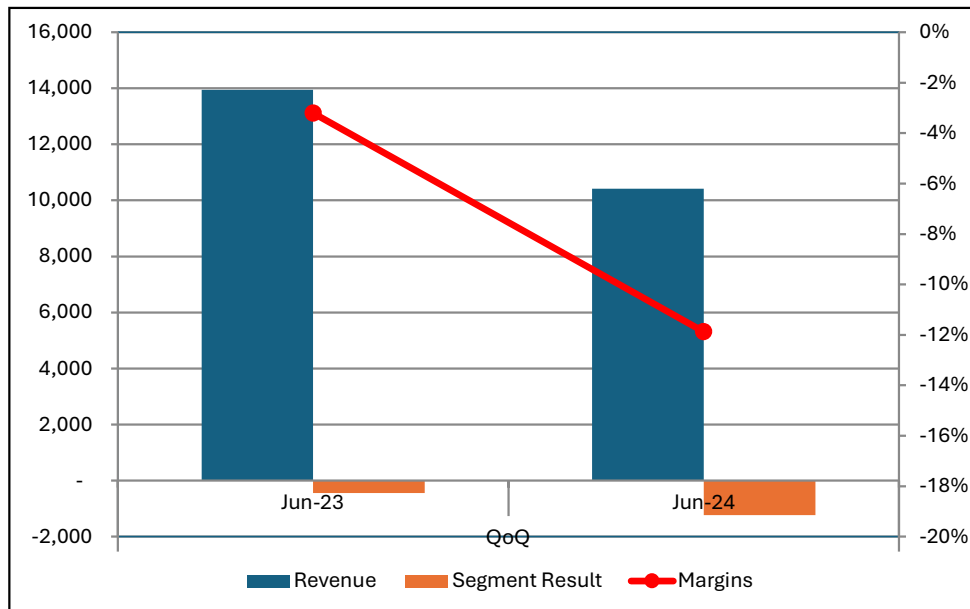


# TEXTILE BUSINESS – FINANCIALS

Consolidated Financials	YoY	
	Jun-23	Jun-24
Revenue	13,942	10,420
Segment Result - EBIT	-447	-1,237
Margins	-3%	-12%

INR Lakhs

Consolidated Financials	TTM	
	Jun-23	Jun-24
Revenue	50,206	45,660
Segment Result - EBIT	-3,830	-2,474
Margins	-8%	-5%

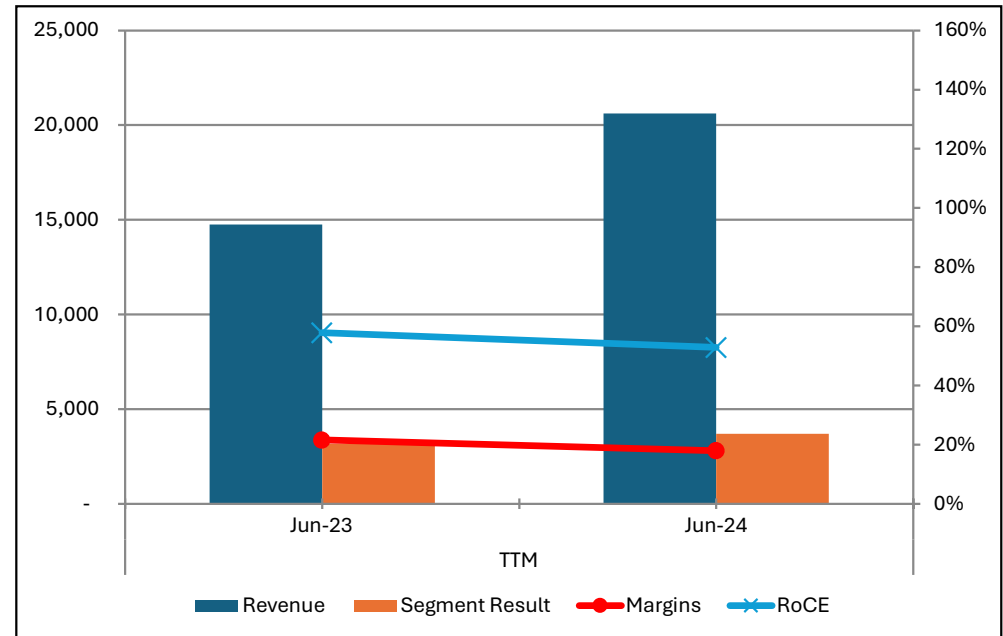
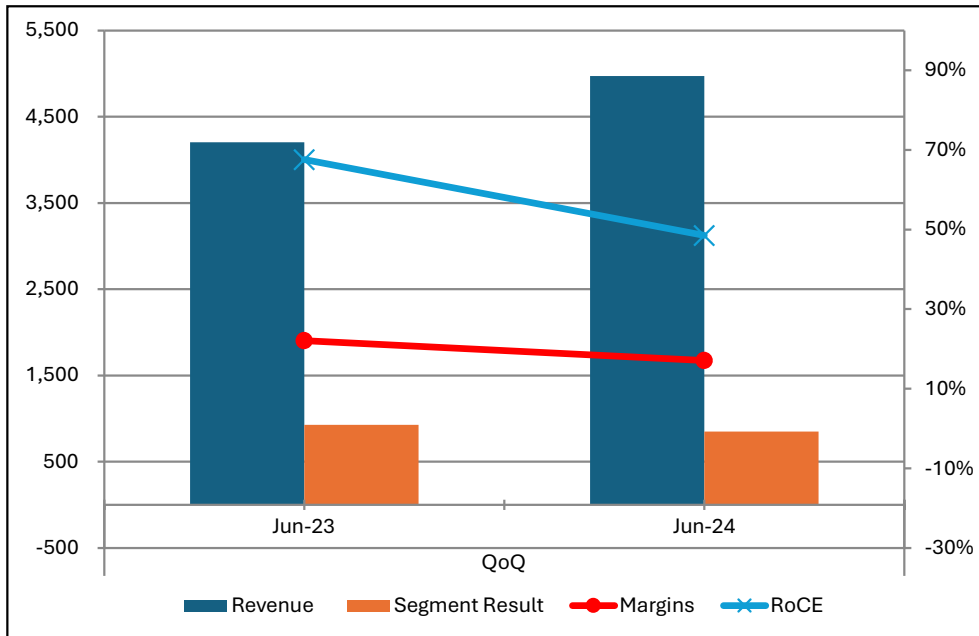


# ENGINEERING & DESIGNING SERVICES – FINANCIALS

INR Lakhs

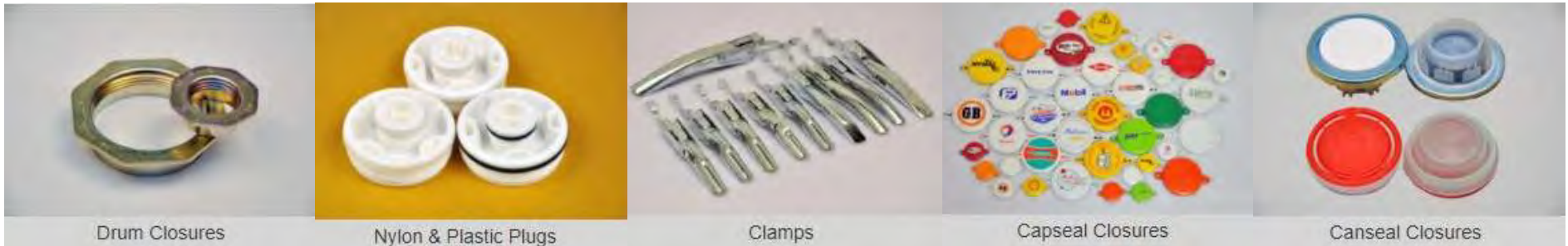
Consolidated Financials	YoY	
	Jun-23	Jun-24
Revenue	4,203	4,973
Segment Result - EBIT	929	850
Margins	22%	17%
RoCE	68%	49%

Consolidated Financials	TTM	
	Jun-23	Jun-24
Revenue	14,749	20,610
Segment Result - EBIT	3,178	3,703
Margin	22%	18%
RoCE	58%	53%



## DRUM CLOSURES – SEGMENT OUTLOOK

- Revenue from Operations increased from ₹ 128 Crores to ₹ 151 Crores in Q1 on YoY basis. EBIT increased by 40% from ₹ 40 crores to ₹ 56 crores, supported by margin improvement and continuous process improvement.
- In spite of disturbances caused by global geo-political disturbances, the Revenue as well as EBIT have increased by about 18% and 40% respectively in Q1 on YoY basis. Company continues to be optimistic on this business, which gives regular cash profit and also hopes for improved performance going forward.
- No major capex is planned for this division other than maintenance capex in near future.



## SCAFFOLDINGS & FORMWORKS – SEGMENT OUTLOOK

- Revenue from Operations increased from ₹ 274 Crores to ₹ 334 Crores in Q1 on YoY basis. However, EBIT reduced from ₹ 77 Crores to ₹ 53 Crores.
- Scaffolding business's EBIT is reduced in Q1 on YoY Basis, due to pressure on margins caused by geo-political disturbances, slow-down in USA and Europe. Company is optimistic on this business and feels that this is not a permanent feature.
- Company is confident of strong prospects of this division due to anticipated growth in infrastructure and affordable housing construction demand in India as well as globally.
- The company's Aluminum Extrusion and Fabrication plant in Aurangabad to manufacture 17,500 MT p.a. of Aluminum Extrusion and 6,00,000 Sq. mts. p.a. of Aluminum Fabrication has commenced production in March 2024 which will be ramped up over a period of time in FY25.



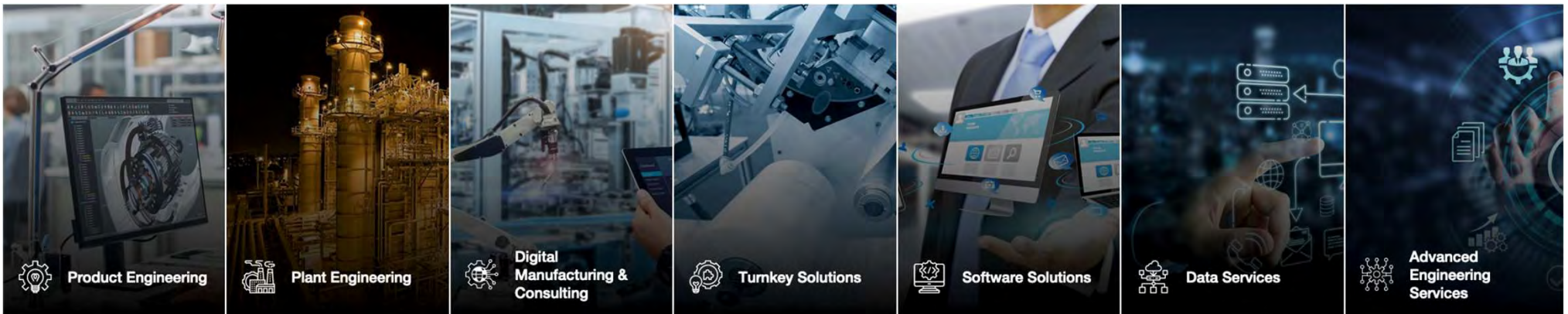
## TEXTILE – SEGMENT OUTLOOK

- Revenue from Operations of Textile (Fabric, Garment and Yarn) Division decreased from ₹ 139 Crores to ₹ 104 Crores in Q1 on YOY Basis amid challenging environment in Textile Segment.
- The Textile segment of the Company has been observing pressure from market forces from quite some time. Demand of finished products in both domestic & International markets had come down which has affected overall performance of the division.
- Amravati Plant - 1 of the Company continues to give reasonable cash profit in spite of adverse market conditions. Spinning unit 2 has commenced the production and company expects to generate cash profit from this unit as well going forward.
- Company is hopeful that market condition for Cotton Yarn, Fabric and Garments will improve in future.
- Company has discontinued production in its Melange Yarn unit in Murbad, a vertical which was under pressure due to adverse market conditions.



## ENGINEERING DESIGNING SERVICES – SEGMENT OUTLOOK

- Revenue from Operations increased from ₹ 42 Crores to ₹ 50 Crores in Q1 on YOY Basis (increase of 19%). EBIT have marginally reduced from ₹9.29 Crores to ₹ 8.50 Crores.
- Engineering Division of the Company has been growing steadily. Division has shown strong performance in terms of Revenue and margins on continuous basis aided with cost restructuring.
- Going forward, Company expects the demand for its services in this division to significantly increase due to strong acceptance of company's offshore global delivery model.



## CREDIT RATING



**Total Bank Loan  
Facilities Rated :  
Rs. 976 crore**



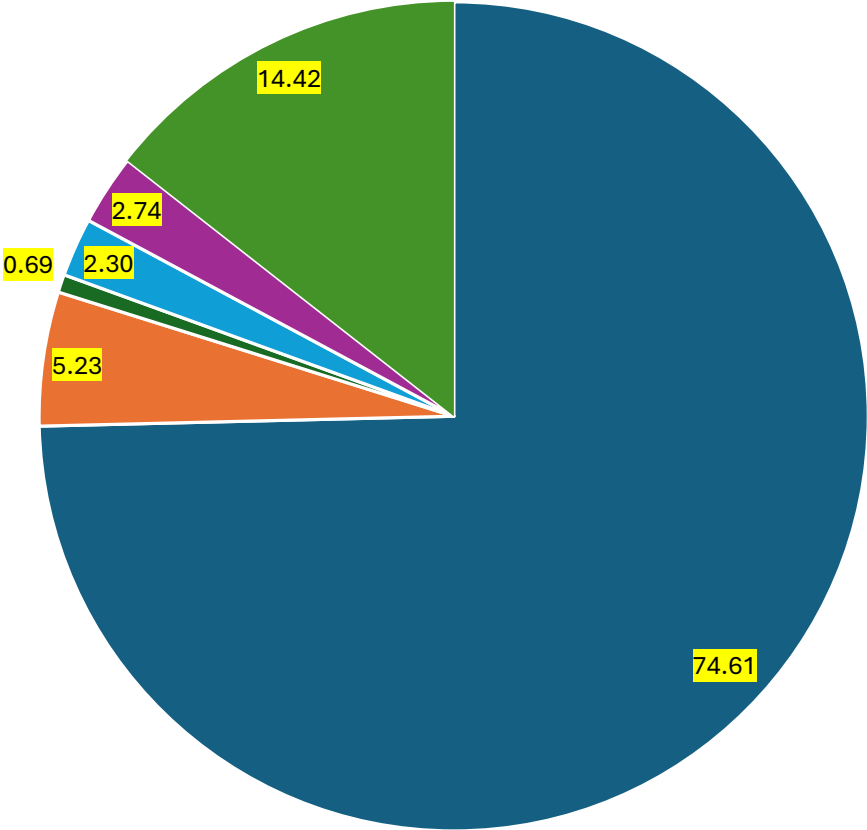
**Long Term Rating :  
CRISIL AA-/ Stable**



**Short Term Rating :  
CRISIL A1+**

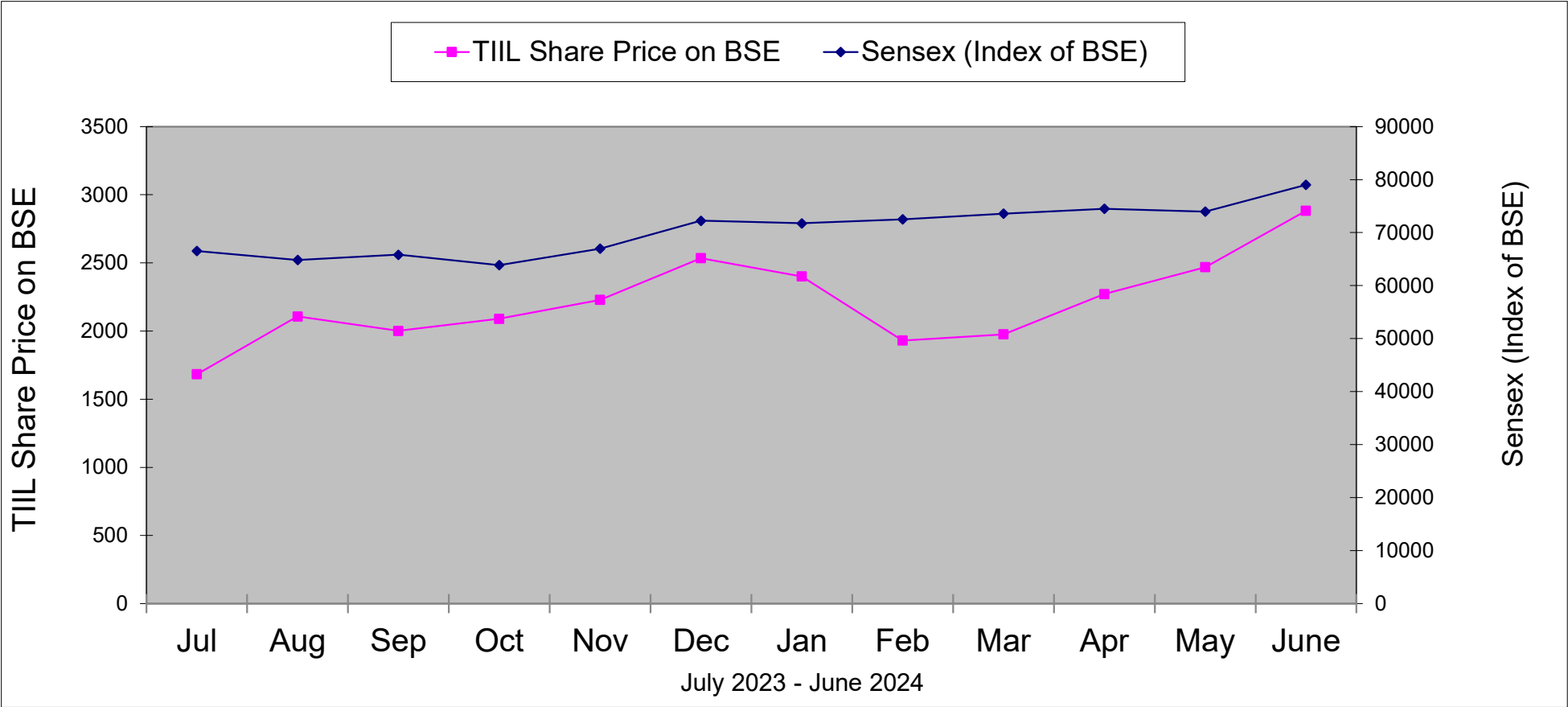


# SHAREHOLDING & EQUITY STRUCTURE (as on 30.06.2024)



■ Promoters ■ Alternate Investment Funds ■ Foreign Portfolio Investors ■ Foreign Body Corporate and NRI ■ Indian Body Corporate ■ Others Public

# SHARE PRICE ON BSE



# THANK YOU

For any clarifications, pls contact:

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